



**SARVAJANIK  
UNIVERSITY**

INCLUSIVE | INTEGRATED | INNOVATIVE

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**SARVAJANIK EDUCATION SOCIETY  
SMT. SHARDARANI RAMESHCHANDER**



Approved by AICTE | Constituent College of Sarvajani University

## Report on Final Campus Placement for SBI Life Insurance on 9<sup>th</sup> February, 2022 conducted Off-Campus (Pool Campus)



### Quick Details

<b>Employer</b>	SBI Life Insurance
<b>Date of Interview</b>	9 <sup>th</sup> February, 2022
<b>Designation Offered</b>	Development Manager
<b>Maximum Earning Potential</b>	INR 3,40,000 p.a.
<b>Interview conducted by</b>	Mr. P. N. Pradeeban (Associate Vice President – HR)
<b>No. of students Appeared</b>	48
<b>No. of Students Selected</b>	02

### Company Overview

SBI Life Insurance ('SBI Life' / 'The Company'), one of the most trusted life insurance companies in India, was incorporated in October 2000 and is registered with the Insurance Regulatory and Development Authority of India (IRDAI) in March 2001. Serving millions of families across India, SBI Life's diverse range of products caters to individuals as well as group customers through Protection, Pension, Savings and Health solutions.

📍 M.T.B. College Campus, Nr. Adarsh Society, Athwalines, Surat-395001, Gujarat, India.

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SBI Life strives to make insurance accessible to all, with its extensive presence across the country through its 970 offices, 18,401 employees, a large and productive individual agent network of about 161,923 agents, 56 corporate agents and 14 bancassurance partners with more than 40,000 partner branches, 119 brokers and other insurance marketing firms.

Listed on the Bombay Stock Exchange ('BSE') and the National Stock Exchange ('NSE'), the company has an authorized capital of Rs. 20.0 billion and a paid-up capital of Rs. 10.0 billion. The AuM is Rs. 2,623.5 billion.

## Job Profile

**Offered Designation:** Development Manager

### **Roles and Responsibilities:**

1. Achieving unit business goals through quality recruitment and training of Life Mitras.
2. Develop business segments as per company strategy with compliance.
3. To recruit team of Life Mitras as per the corporate strategy.
4. To ensure and maintain levels of productivity as prescribed.
5. To focus on and develop various business segments as per the sales strategy.
6. To train Life Mitras with the help of training team.
7. To uphold the brand image and ensure compliance with all internal as well as external regulations.

**Location:** PAN Gujarat

### **Eligibility Criteria:**

- Only for MBA – Finance & Marketing Specialization students

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