



**SARVAJANIK  
UNIVERSITY**

INCLUSIVE | INTEGRATED | INNOVATIVE

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**SARVAJANIK EDUCATION SOCIETY  
SMT. SHARDARANI RAMESHCHANDER**



Approved by AICTE | Constituent College of Sarvajani University

## Report on Final Campus Placement for N J Group on 15<sup>th</sup> December 2021 at S. R. Luthra Institute of Management



### Quick Details

<b>Employer</b>	<b>N J India Invest Pvt. Ltd.</b>
<b>Date of Interview</b>	15 <sup>th</sup> December, 2021
<b>Designation Offered</b>	Sr. Executive
<b>Maximum Earning Potential</b>	INR 4,24,600 p.a.
<b>Interview conducted by</b>	Ms. Apexa Pansuriya, Mr. Shivam Desai
<b>No. of students Appeared</b>	116
<b>No. of Students Selected</b>	23

📍 M.T.B. College Campus, Nr. Adarsh Society, Athwalines, Surat-395001, Gujarat, India.

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## Company Overview

NJ Group is a leading player in the Indian financial services industry known for its strong distribution capabilities. The journey of NJ began in 1994 with the establishment of NJ India Invest Private Limited, the flagship company, to cater to investor needs in the financial services industry. Today, the NJ Wealth Distributor Network, earlier known as the NJ Fundz Network, started in 2003 is among the largest networks of financial products distributor in India. Over the years, NJ Group has diversified into other businesses and today has the presence in businesses ranging from financial products distributor network, asset management, real estate, insurance broking, training & development, technology & distribution of Organic food products, an Interior Designer, innovative loan products, offshore funds across the globe and charitable trust. Our rich experience in financial services, combined with executional capabilities and strong process & system orientation, has enabled us to shape a rising growth trajectory in our businesses.

## Job Profile

**Offered Designation:** Sr. Executive

### Roles and Responsibilities:

1. Recruitment of Financial Products Distributors - (1) Generating leads from Open Market who are interested in becoming Distributor / Individual Financial Advisors (IFA) for Mutual Fund business.(2) Explaining MF Business opportunities and earnings to interested leads.(3) Coordinating and assisting enrolled candidates for NISM - Series V-A (AMFI).
2. Recruitment of Financial Products Distributors - (1) Generating leads from Open Market who are interested in becoming Distributor / Individual Financial Advisors (IFA) for Mutual Fund business.(2) Explaining MF Business opportunities and earnings to interested leads.(3) Coordinating and assisting enrolled candidates for NISM - Series V-A (AMFI).
3. System & Process - (1) Following internal sales process by updating all the activities in online system. (2) Comply with all rules and regulations of the company as well as following industry norms.

**Location:** Surat

### Eligibility Criteria:

- Build relationship
- Knowledge
- Sales ability
- Communication
- Convincing ability

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