



SARVAJANIK EDUCATION SOCIETY  
SMT. SHARDARANI RAMESHCHANDER



## **Report on Final Campus Placement for Motilal Oswal Financial Services Ltd. on 15<sup>th</sup> November, 2019 at S. R. Luthra Institute of Management, Surat**



### **Company Overview**

Motilal Oswal Financial Services Ltd. (MOFSL) was founded in 1987 as a small sub-broking unit, with just 2 people running the show. Focus on customer- first attitude, ethical and transparent business practices, respect for professionalism, research- based value investing and implementation of cutting-edge technology have enabled us to blossom into an over 5000 members team.

Today we are a well-diversified financial services firm offering a range of financial products and services such as Private Wealth Management, Retail Broking and Distribution, Institutional Broking, Asset Management, Investment Banking, Private Equity, Commodity Broking, Currency Broking, and Home Finance.

On February 2006, Motilal Oswal Financial Services Ltd. acquired Peninsular Capital Markets, a Cochin, Kerala based broking company for Rs. 35 crore. The company tied up with State Bank of India in 2006, Punjab National Bank in 2007 and Axis Bank in 2013 to offer online trading to its customers.

On January 2010, Motilal Oswal Financial Services Ltd. set up Mutual fund business named as Motilal Oswal Asset Management Company (MOAMC). On 2013, Motilal Oswal Financial Services Ltd. laid foundation of Aspire Home Finance Corporation Limited (AHFCL). The company offers loans for home, construction, composite, improvement, and extension in India.

## Quick Details

<b>Employer</b>	Motilal Oswal Financial Services Ltd.
<b>Date of Interview</b>	15 <sup>th</sup> November, 2019
<b>Designation Offered</b>	Relationship Manager
<b>Maximum Earning Potential</b>	INR 280000 p.a.
<b>Eligibility Criteria</b>	<ul style="list-style-type: none"> <li>• MBA in Marketing / Finance</li> <li>• Ability to build, foster, and maintain positive professional relationships.</li> <li>• Excellent communication skills</li> <li>• Problem solving and conflict resolution</li> </ul>
<b>Interview conducted by</b>	Mr. Pratik Soni, Regional Head - HR
<b>No. of students Appeared</b>	59 • • Outgoing and customer-oriented attitude
<b>No. of Students Selected</b>	5

## Selection Process Details

Stages of Selection	Pre-Placement Talk	Stage 1 GD	Stage 2 PI - 1	Stage 3 PI - 2	Selected
	Appeared	Appeared	Appeared	Appeared	
<b>Students</b>	59	41	22	11	<b>5</b>