



SARVAJANIK EDUCATION SOCIETY  
SMT. SHARDARANI RAMESHCHANDER



**Report on Final Campus Placement for Kotak Securities Ltd. on  
27<sup>th</sup> December, 2018 at S. R. Luthra Institute of Management**



## Company Overview

Kotak Securities Limited offers stock broking services in India. The company operates in two segments, Broking and Other Related Activities; and Trading and Principal Investments. It offers various secondary market broking services, such as cash equity, equity and currency derivative, mutual fund, initial public offering, exchange trading fund, bond, gold exchange trading fund, stock lending and borrowing mechanism, and future, as well as online trading services. The company also provides portfolio management services; and depository participant and services. In addition, it distributes various primary market and insurance products. The company operates through a network of 1,281 branches, franchisees, and satellite offices. The company was founded in 1994 and is based in Mumbai, India. Kotak Securities Limited is a subsidiary of Kotak Mahindra Bank Limited.

| Quick Details                    |  |
|----------------------------------|--|
| <b>Employer</b>                  | KOTAK SECURITIES LTD.  |
| <b>Date of Interview</b>         | 27 <sup>th</sup> December 2018   |
| <b>Designation Offered</b>       | Relationship Manager   |
| <b>Maximum Earning Potential</b> | INR 2,60,000 p.a.  |
| <b>Eligibility Criteria</b>      | -  |
| <b>Interview Conducted by</b>    | Ms. Sripradha More (Manager HR)<br>Mr. Keshav Pachauli (Associate VP)<br>Mr. Atit Shah (Deputy Vice President) |
| <b>No. of students Appeared</b>  | 91   |
| <b>No. of Students Selected</b>  | 3  |

| Selection Process Details |                       |               |               |          |          |          |
|---------------------------|-----------------------|---------------|---------------|----------|----------|----------|
|                           | Pre Placement<br>Talk | Stage 1<br>GD | Stage 2<br>PI | Stage 3  | Stage 4  | Stage 5  |
|                           | Appeared              | Appeared      | Appeared      | Appeared | Appeared | Selected |
| <b>#<br/>Students</b>     | 91                    | 70            | 17            | -        | -        | 3        |