

**Sarvajanik Education Society
S. R. Luthra Institute of Management**

Report on Final Campus Placement of ICICI Securities Ltd. at SRLIM, Surat

S. R. Luthra Institute Of Management (SRLIM), Surat organized Placement Interview of ICICI Securities Ltd. on 12th January, 2015, offered 4 lacs p.a.



Mr. Kaushal Pujara (ICICI Securities, Regional head, HR) addressing students of SRLIM, Surat on 12th January, 2015

ICICI Securities Ltd. is an integrated securities firm offering a wide range of services including investment banking, institutional broking, retail broking, private wealth management, and financial product distribution. ICICI Securities sees its role as 'Creating Informed Access to the Wealth of the Nation for its diversified set of client that includes corporates, financial institutions, high net-worth individuals and retail investors. Headquartered in Mumbai, ICICI Securities operates out of 66 cities and towns in India and global offices in Singapore and New York.

ICICI Securities Ltd. visited S. R. Luthra Institute of Management (SRLIM), Surat on 12th January, 2015 for the campus interview of final year students. The offered profile was the Relationship Manager (RM). RM is responsible for financial planning of customers, revenue generation for the company, acquisition of the new customers, and maintaining relations with and serving the existing customers. Offered job locations were all over the Gujarat.

64 students from SRLIM appeared for the Pre-Placement talk, conducted by the Mr. Navneet Singh Ghandhoke (ICICI Direct, Regional Head - Centre sales –Retail) and Mr. Kaushal Pujara (ICICI Securities, Regional head, HR). The session began with orientation of the company by Mr. Kaushal Pujara. He introduced ICICI Securities. He also briefed their products, market share and detailed Job Description. The designation offered was Relationship Manager with Maximum Earning Potential of INR 4 lacs p.a. Many students asked questions regarding revenue generation, area, location, career advancement etc. All the queries were handled by both executives from company.

Pre-placement talk was followed by Group Discussion round and Personal Interview round. 24 students applied for GD round of which 13 students were shortlisted for final Personal Interview round. 1 student finally selected from SRLIM.