

Sarvajanik Education Society
S. R. Luthra Institute of Management

Report on Final Campus Placement of JM Financial Services Ltd.

**JM Financial Services Ltd offered INR 3.10 lacks p.a. to final year students of
S. R. Luthra Institute of Management (SRLIM), Surat on 13th April, 2015**



**Mr. Vikas Gupta (Area Sales Manager, JM Financial) and his team addressing
students of SRLIM**

JM Financial Services Limited (JMFSL) is the dedicated financial services arm of the JM Financial Group. They are one of the largest investment advisory firms in India, offering comprehensive advisory and investment management services to institutions, banks, corporates, ultra high net-worth individuals and Family offices.

Through Equity Brokerage Group, they offer equity trading and research based investment advice. They believe in investing from a client's perspective and their Relationship Managers offer products and services based upon the client's investment horizon and risk appetite. They are dedicated to deliver the best standards of investment experience and services for the clients.

The Group has interests in investment banking, institutional equity sales, trading, research and broking, private and corporate wealth management, equity broking, portfolio management, asset management, commodity broking, NBFC (Non-Banking Finance Company) activities, private equity and asset reconstruction. While each of these businesses is independent in itself, they share the Group's belief of trust being the most important factor for the organisation. The values of integrity, teamwork, innovation, performance and partnership shape the corporate vision and drive it to its purpose.

Mr. Gupta initiated talk with introduction of JM Financial as a group, Equity Broking Business of the group and carried it forward to scope for the candidate joining the firm. It seems very lucrative opportunity for the students wanting to make their career with equity broking industry.

JM Financial Services Ltd. (JMFSL) offered profile of Management Trainee – Customer Service Manager with Max. Earning Potential of INR 3.10 Lacs PA, to final year student of S. R. Luthra Institute of Management (SRLIM), Surat. Candidates are responsible for Acquisition of clients for the Equity Brokerage Group, providing innovative solution by using in-house firm resources and domain experts. To serve as a liaison between the JM Financial Services Ltd. and their clients, by ensuring excellent customer service and client satisfaction. Candidate should aim to maximize long-term revenue opportunities by becoming trusted advisers to clients and strengthening their loyalty. 14 students applied from S. R. Luthra Institute of Management (SRLIM), Surat for JM Financial Services Ltd.